



## **Final Project Report**

Collaborative Project between Salford (The Mark Holland Metabolic Unit) Enzyme Replacement Therapy (ERT) Infusion Service and Sanofi to improve the patient pathway and experience

# OUTCOMES ACHIEVED AND SUCCESSES:

The overall **aim** of the project was to:

- To evaluate the current ERT infusion service
- To identify areas of inefficiencies
- To assess its future needs.

The **objectives** of the project were:

- Analyse capacity issues within their infusion suite and access options
- Measure delays in patient discharge out to Homecare.
- Forecast future increase demands on the service.
- Review staffing levels
- Create options appraisal to identify potential areas requiring transformation.

A summary of the key outcomes from the project are shown below.

Pathway Mapping and Analysis		
Comprehensive Pathway Mapping and Analysis.	A detailed mapping of the ERT pathway identified key issues and challenges including capacity constraints, homecare transition barriers, inconsistent restart patient definitions, prescribing/pharmacy inefficiencies, and administrative repetition. This analysis provided the foundation for targeted service improvements	
Wait time Analysis	Waiting Time analysis revealed that patients waited an average of 139 days (approximately 20 weeks) to commence ERT treatment. 32% of patients experienced extended waiting periods of 6 months or more. This analysis highlighted the need for process improvements to reduce waiting times, particularly for Switch patients who faced the longest average wait of 35 weeks.	
ERT Helpline analysis	Analysis of the ERT Helpline data revealed that 39% of calls were from patients seeking clinical advice, with 48% of all calls requiring escalation to clinicians. The project identified opportunities to improve the helpline's efficiency, as only 2% of enquiries were resolved during the initial call, indicating a need for better triaging and resolution processes.	
Patient centred improvement	A comprehensive patient survey with 49 respondents revealed that while 68.8% of patients strongly agreed that staff were courteous and professional, there were concerns about lack of inperson consultations and communication issues. The survey identified that 64% of patients preferred	





NH3 Foundation in			
		email communication, providing valuable insights for service redesign	
	Staff Workflow Optimisation	A staff survey was conducted which indicated an average satisfaction rating of 5.6 out of 10 for the patient infusion process, highlighting challenges in medication management, scheduling, resource allocation, and interdepartmental communication.	
		<ul> <li>An analysis of current versus recommended nurse time allocation, identifying potential cost savings of £12,073 annually through reducing the number of tasks undertaken by nurses and usage of pharmacy and administration tasks to undertake appropriate tasks. Current annual nursing cost: £45,191</li> <li>Recommended staffing model could reduce cost to: £33,118</li> <li>Potential cost saving: £12,073</li> </ul>	
	Sustainable Service Transformation Plan	The project developed comprehensive recommendations including process streamlining, policy updates, medication ordering improvements, risk assessment standardisation, capacity allocation optimisation, and educational material development. These recommendations provide a clear roadmap for ongoing service improvement.	
TIMESCALES:	Project commenced in May 2024 Project completed in February 2025		
SERVICE IMPACT OF THE PROJECT:	Recommendations  A report on the outcomes of the pathway review and recommendations for improving the pathway was presented to the Department Team meeting. This included the following recommendations:  • Work to improve interdepartmental communication • Standardise care for restart patients • Regularly update ERT policy • Develop desensitisation protocols for severe reactions • Medication Management • Standardise preparation process • Enhance ordering and dispensing procedures • Improve coordination with pharmacy department • Risk Assessment Review • Standardise risk assessments for all patient types • Explore use of DrDoctor for patient communication • Capacity Optimisation • Review patient allocation within infusion suite • Explore opportunities to increase drug preparation capacity		





### **NHS Foundation Trust**

Establish dedicated ERT infusion capacity Scheduling & Resource Allocation Provide ward staff access to booking systems Move scheduling to an electronic platform (planned for 2025) Develop and distribute improved materials for all stakeholders Recognise nursing team's commitment to service excellence **Helpline Optimisation** Improve utilisation and triaging of enquiries A number of service changes have been implemented as a result of the project. The key outcomes achieved were: **Risk Assessments** No longer required if documented. This has freed up Nurse Capacity and reduced unnecessary hospital appointments for patients. SOP introduced based on project Pre-meds: Ordering of medicines for infusion findings and new process set up in pharmacy for medication ordering system to ensure that the medicines are ordered in a timely manner by a designated member of staff. This has reduced the number of patients not receiving an infusion due to the medicines not being available. There was a delay in patients Homecare transitioning onto homecare. Homecare is now funded by Sanofi; therefore, patients are transitioning after 2-4 infusions from the ERT service. Prescribing delays Delays in prescribing have been reduced through Doctors Consultants taking responsibility as initiated by Clinical Lead for the service. Pharmacy Assistant is undertaking Weekly checks weekly checks which has led to less

# RESOURCES REQUIRED AND SOURCES:

The resources utilised in the project were as planned at the outset. The total cost of the project was: £6,966. This was split into NHS and Sanofi contribution as follows:

Sanofi - £2,940 indirect costs

NHS Financials- £4026 of indirect costs

STAKEHOLDER OPINION AND SUPPORT ordering errors to ensure that the

infusion goes ahead.





AND PATIENT VIEWS IF APPLICABLE:

The collaboration with the Sanofi team was marked by strong organisation and effective engagement with the metabolic team. Sanofi coordinated all meetings, produced comprehensive reports, and facilitated staff involvement. This structured approach was particularly valuable given the nursing team's limited capacity to dedicate time to the project.

The project uncovered inefficiencies within the ERT pathway and explored opportunities for improvement. It also identified additional specialties for potential review and highlighted tasks currently performed by qualified nurses that could be delegated to other staff members to optimise resource allocation. An action plan was developed based on the final report. The metabolic team has since reviewed the prescription process and implemented changes that are already improving efficiency. Furthermore, communication with the inpatient pharmacy team has been strengthened, and a designated pharmacy technician now supports inpatient treatments—enhancing the overall workflow.

Regular meetings were held with the Sanofi team via Microsoft Teams to monitor progress and share updates. Consistent communication was also maintained through email, ensuring alignment and timely exchange of information throughout the project.

Importantly, the nursing team found the collaboration to be a valuable learning experience. It provided insight into how pharmaceutical partnerships can support pathway improvements. As a result, the team would consider participating in future projects with pharma, recognising the potential for continued enhancements to the ERT pathway.

Janet Gorton, Highly Specialist Metabolic Nurse, Northern Care Alliance

EVALUATION AND AUDIT: WHAT RESULTS DID THE PROJECT ACHIEVED The project has delivered the following benefits to Patients, NHS and Sanofi:

### **Patients**

- Reducing delays to patients starting treatment
- Provide a better patient experience.

### NHS:

- Evaluation of current metabolic Service to provide a baseline for areas requiring future transformation.
- Completion of workforce review

#### Sanofi

- Increased capacity and higher throughput within the centre enabling a larger number of qualifying patients to access medicines, including those made by Sanofi, in line with local and national guidance.
- Improved corporate reputation by supporting the NHS provider to improve the quality of care for patients.